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Securities code: 2685 May 10, 2016

To Our Shareholders

Michio Fukuda Representative Director, Chairman & Chief Executive Officer

Adastria Co., Ltd.

3-1-27 Izumi-cho, Mito-shi, Ibaraki

# Notice of the 66th Ordinary General Meeting of Shareholders

Firstly, we would like to offer our deepest sympathies to shareholders who have suffered hardship from the Kumamoto Earthquake.

You are cordially invited to attend the 66th Ordinary General Meeting of Shareholders of Adastria Co., Ltd. (the "Company") to be held as stated below.

If you are unable to attend the Meeting, you may exercise your voting rights in writing or electronically or magnetically (e.g. via the Internet). After reviewing the attached Reference Documents for the General Meeting of Shareholders, please indicate your approval or disapproval of the proposals on the enclosed voting card and return it to reach us no later than 7:00 p.m. on Wednesday, May 25, 2016 (Japan Standard Time), or vote at the website for the exercise of voting rights specified by the Company (http://www.evote.jp/).

#### **Meeting Details**

- 1. Date and Time: Thursday, May 26, 2016 at 3:00 p.m. (doors open at 2:00 p.m.)
- **2. Venue:** "Sea Breeze" at HOTEL TERRACE the GARDEN MITO 3F 1-7 Miya-machi, Mito-shi, Ibaraki

#### 3. Purpose of the Meeting:

#### Matters to be reported:

- 1. The Business Report and the Consolidated Financial Statements for the 66th fiscal year (from March 1, 2015 to February 29, 2016), and the results of audits of the Consolidated Financial Statements by the Accounting Auditor and the Audit & Supervisory Board
- 2. The Non-consolidated Financial Statements for the 66th fiscal year (from March 1, 2015 to February 29, 2016)

#### Matters to be resolved:

Proposal 1:	Election of Seven (7) Directors
Proposal 2:	Election of Three (3) Audit & Supervisory Board Members
Proposal 3:	Determination of Amount and Other Details of Performance-Linked and
	Share-Based Compensation for Directors

#### 4. Matters Relating to This Notice of the Meeting:

- (1) Of the documents that should be provided with this notice of the Meeting, the following items are posted on the Company's website (http://www.adastria.co.jp/) pursuant to relevant laws and regulations and Article 15 of the Company's Articles of Incorporation. These documents are thus not included in this notice of the Meeting.
  - (a) Consolidated Statement of Changes in Equity
  - (b) Notes to the Consolidated Financial Statements
  - (c) Statement of Changes in Equity
  - (d) Notes to the Non-consolidated Financial Statements

Accordingly, the attached documents to this notice are part of the Consolidated Financial Statements and Non-consolidated Financial Statements that were audited by the Audit & Supervisory Board Members and the Accounting Auditor in preparing the audit reports.

- (2) If any changes are made to items in the Reference Documents for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements or the Non-consolidated Financial Statements, please note that such changes will be posted on the Company's website (http://www.adastria.co.jp/).
- (3) When you attend the Meeting, you are kindly requested to present the enclosed voting card at the reception. You are also requested to bring this notice to the Meeting.

**To Institutional Investors:** You may use the "Electronic Voting Platform" as a method of exercising your voting rights.

## **Reference Documents for the General Meeting of Shareholders**

### **Proposals and Reference Information**

**Proposal 1:** Election of Seven (7) Directors

The terms of office of all six Directors will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of seven Directors, increasing the number of Directors by one to enhance the management system.

No.	Name (Date of Birth)		Career Summary, and Positions and Responsibility in the Company (Significant Concurrent Positions outside the Company)			
1	Michio Fukuda (July 10, 1946)	May 1971 Jun. 1982 Apr. 1991 Mar. 1993 Dec. 2002 May 2004 May 2010 Sep. 2013 May 2015	Joined the Company Director of the Company Senior Managing Director of the Company Representative Director, President of Bears Factory Limited (currently Adastria Logistics Co., Ltd.) Representative Director, President of the Company Representative Director, President of POINT TW INC. Representative Director, Chairman of the Company Representative Director, Chairman & President of the Company Representative Director, Chairman of the Company Representative Director, Chairman of the Company Representative Director, Chairman of the Company Representative Director, Chairman & Chief Executive	Shares Owned 520,670		
2	Masa Matsushita (July 28, 1960)	Apr. 1989 Jan. 1998 Jan. 1999 Nov. 2000 Mar. 2003 Jul. 2005 Sep. 2005 Jul. 2006 Aug. 2009 Jul. 2010 Mar. 2011 Mar. 2015 May 2015 Jun. 2015 Sep. 2015	Officer of the Company (present)Registered as an attorney at law (Tokyo Bar Association)Joined Tokyo Aoyama Law Office (currently Baker & McKenzie (Gaikokuho Joint Enterprise))Joined GE Yokogawa Medical Systems, Inc. (currently GE Healthcare Japan Corporation)Director of GE Yokogawa Medical Systems, Inc.Chief Executive Officer of GE Medical Systems Taiwan Director, Vice President of Japan General Electric Corporation (currently Japan GE Corporation)Joined FAST RETAILING CO., LTD.Director of FAST RETAILING CO., LTD.Chairman and Chief Executive Officer of FR FRANCE S.A.S.Joined Siemens K.K. (currently Siemens Japan K.K.)Director of the Board, Senior Corporate Officer of KOKUYO Co., Ltd.Adviser of the CompanyDirector of POINT (Shanghai) Co., Ltd. (present)Director of Adastria Korea Co., Ltd. (present)Director of Adastria Logistics Co., Ltd. (present)	5,000		

The candidates for Director are as follows:

No.	Name (Date of Birth)		Career Summary, and Positions and Responsibility in the Company (Significant Concurrent Positions outside the Company)		
		Sep. 2011	Representative Director, President of TRINITY ARTS INC. (currently the Company)		
			Apr. 2013	Director of FRIENDS Co., Ltd.	
3	Osamu Kimura	Director of Adastria Asia Co., Ltd.	0.229		
3	1969) M	Feb. 2014	Director of N9&PG Co., Ltd. (currently Adastria Logistics Co., Ltd.)	9,338	
		May 2015	Director, Senior Executive Officer of the Company		
		Mar. 2016	Director, Managing Executive Officer (in charge of New Business Development) of the Company (present)		

No.	Name (Date of Birth)		mmary, and Positions and Responsibility in the Company nificant Concurrent Positions outside the Company)	Number of the Company's Shares Owned
		Apr. 1966	Joined IBM Japan, Ltd.	
		Jan. 1993	Executive Vice President of IBM Japan, Ltd.	
		Nov. 1993	Chairman of Price Waterhouse Consultants Co., Ltd.	
		May 2000	Director and Adviser of Jusco Co., Ltd. (currently AEON Co., Ltd.)	
		Oct. 2002	Managing Director of IBM Business Consulting Services Asia Pacific, and Chairman of IBM Business Consulting Services KK	
		Feb. 2004	Director, President & CEO, Representative Executive Officer of JAPAN TELECOM CO., LTD (currently SoftBank Corp.)	
		Oct. 2006	President and Senior Managing Director of RHJI Industrial Partners Asia, Inc.	
		May 2007	Outside Director of AEON Co., Ltd.	-
		Jun. 2007	Outside Director of ASAHI TEC CORPORATION	
		Dec. 2007	Representative Director and Chairman of RHJ International, Japan, Inc.	
		May 2008	CEO, Representative Director of SIGMAXYZ Inc.	
	<candidate for<br="">Outside Director&gt; Hideki Kurashige (September 11, 1942)</candidate>	Apr. 2010	Chairman, Representative Director of SIGMAXYZ Inc.	
		Apr. 2011	Chairman of IT Frontier Corporation (currently Tata Consultancy Services Japan, Ltd.)	
4		Apr. 2012	Chairman, Representative Director of IT Frontier Corporation	
-		Apr. 2013	Representative Director, Chairman and President of SIGMAXYZ Inc. (present)	
		Sep. 2013	Outside Director of the Company (present)	
		<reasons fo<="" td=""><td>r nominating the candidate as outside Director and tenure&gt;</td><td>•</td></reasons>	r nominating the candidate as outside Director and tenure>	•
		candidate ha global comp to benefit fro	shige has been nominated as a candidate for outside Director s rich experience and extensive insight accumulated while w anies. The Company proposes the candidate's election as ou om the guidance that the candidate would provide in the area efficient management.	orking at tside Director
			te's tenure as Director will be two years and eight months at ral Meeting of Shareholders.	the conclusion
		<independer< td=""><td>nce of the candidate&gt;</td><td></td></independer<>	nce of the candidate>	
		for by the To	by has appointed Hideki Kurashige as an independent officer okyo Stock Exchange and notified the exchange to that effec reelected, the Company will continue to have the candidate officer.	t. If the
		<agreement< td=""><td>limiting liability&gt;</td><td></td></agreement<>	limiting liability>	
		Article 27, p an agreemen paragraph 1 prescribed u	we with provisions of Article 427, paragraph 1 of the Compan aragraph 2 of the Articles of Incorporation, the Company ha t with Hideki Kurashige to limit the liability for damages un of the Companies Act to the extent of the minimum liability nder Article 425, paragraph 1 of the Companies Act. If the c e Company will continue the agreement with the candidate.	s entered into der Article 423, amount

No.	Name (Date of Birth)		mmary, and Positions and Responsibility in the Company nificant Concurrent Positions outside the Company)	Number of the Company's Shares Owned
		Jun. 1973	Joined THE SEIYU Co., Ltd. (currently Seiyu GK)	
		May 1993	Director, General Manager of General Affairs and Personnel Division of Ryohin Keikaku Co., Ltd.	
		May 1999	Representative Director, President of RK TRUCKS CO., LTD.	
		May 2000	President and Representative Director of MUJI.net Co., Ltd. (currently MUJI House Co., Ltd.)	
		Jan. 2001	President and Representative Director of Ryohin Keikaku Co., Ltd.	
		Apr. 2001	Director of MUJI.net Co., Ltd. (currently MUJI House Co., Ltd.)	
		Feb. 2002	President and Representative Director and Executive Officer of Ryohin Keikaku Co., Ltd.	2,000
		Feb. 2008	Chairman and Representative Director and Executive Officer of Ryohin Keikaku Co., Ltd.	
		May 2009	President and Representative Director of MUJI.net Co., Ltd. (currently MUJI House Co., Ltd.)	
I	<candidate for<br="">Outside Director&gt;</candidate>	Jun. 2013	Outside Director of Resona Bank, Limited	
1		Sep. 2013	Outside Director of the Company (present)	
5		Jun. 2014	Outside Director of Resona Holdings, Inc. (present) Outside Director of OOTOYA Holdings Co., Ltd. (present)	
5	Tadamitsu Matsui	May 2015	Outside Director of NEXTAGE Co., Ltd. (present)	
	(May 13, 1949)	<reasons fo<="" td=""><td>r nominating the candidate as outside Director and tenure&gt;</td><td></td></reasons>	r nominating the candidate as outside Director and tenure>	
		Company be experience a with the exp	Aatsui has been nominated as a candidate for outside Director elieves that the candidate is qualified for the position due to and insight gained as a business manager for major corporation ectation that this experience and insight can benefit the man accordingly, the Company proposes the candidate's election	the candidate's ons (retail) and agement of the
			te's tenure as Director will be two years and eight months at ral Meeting of Shareholders.	the conclusion
		<independer< td=""><td>nce of the candidate&gt;</td><td></td></independer<>	nce of the candidate>	
		for by the To	by has appointed Tadamitsu Matsui as an independent office by Stock Exchange and notified the exchange to that effec reelected, the Company will continue to have the candidate officer.	t. If the
		<agreement< td=""><td>limiting liability&gt;</td><td></td></agreement<>	limiting liability>	
		Article 27, p an agreemen 423, paragra prescribed u	we with provisions of Article 427, paragraph 1 of the Compan- aragraph 2 of the Articles of Incorporation, the Company has t with Tadamitsu Matsui to limit the liability for damages un ph 1 of the Companies Act to the extent of the minimum liab nder Article 425, paragraph 1 of the Companies Act. If the c e Company will continue the agreement with the candidate.	ns entered into nder Article bility amount

No.	Name (Date of Birth)		Career Summary, and Positions and Responsibility in the Company (Significant Concurrent Positions outside the Company)			
		May 1998	Ph.D. in Business Administration, University of California, Berkeley			
		Dec. 1998	Assistant Professor, Faculty of Commerce and Management, Hitotsubashi University			
		Apr. 1999	Assistant Professor, the Graduate School of International Corporate Strategy, Hitotsubashi University			
		Jun. 2002	Associate Professor, the Graduate School of International Corporate Strategy, Hitotsubashi University (The Japanese title for Associate Professor was changed from <i>Jokyoju</i> to <i>Junkyoju</i> in 2007)			
		Jun. 2006	Outside Director, NIFTY Corporation (present)			
		Oct. 2008	Visiting Associate Professor of Collaborative Research Sector, National Institute of Informatics, Research Organization of Information and Systems	_		
		Mar. 2010	Outside Board Director, IDC Otsuka Kagu, Ltd. (present)			
	<candidate for<br="">Outside Director&gt;</candidate>	Apr. 2010	Visiting Professor, Collaborative Research Sector, National Institute of Informatics, Research Organization of Information and Systems Professor, the Graduate School of International Corporate Strategy, Hitotsubashi University (present)			
		Nov. 2012	Director, Japan Marketing Academy (present)			
6		Sep. 2012	Outside Director of the Company (present)			
	Satoshi Akutsu (July 11, 1966)	-	r nominating the candidate as outside Director and tenure>			
		candidate has outside office due to the ca expectation t Company's c from this adv	issu has been nominated as a candidate for outside Director, as s never participated in the management of companies other t er, as the Company believes that the candidate is qualified for ndidate's many achievements as a marketing specialist and y hat the candidate would provide useful advice and more in r overall marketing business and the management of the Comp vice, with a focus on business development strategies. There oposes the candidate's election as outside Director.	than as an or the position with the relation to the pany can benefit		
			e's tenure as Director will be two years and eight months at ral Meeting of Shareholders.	the conclusion		
		<independence candidate="" of="" the=""></independence>				
		by the Tokyo	y has appointed Satoshi Akutsu as an independent officer as Stock Exchange and notified the exchange to that effect. If the Company will continue to have the candidate as an indep	the candidate		
		<agreement liability="" limiting=""></agreement>				
		Article 27, pa an agreement paragraph 1 o prescribed un	e with provisions of Article 427, paragraph 1 of the Compan aragraph 2 of the Articles of Incorporation, the Company ha t with Satoshi Akutsu to limit the liability for damages unde of the Companies Act to the extent of the minimum liability nder Article 425, paragraph 1 of the Companies Act. If the c e Company will continue the agreement with the candidate.	s entered into r Article 423, amount		

No.	Name (Date of Birth)	Career Summary, and Positions and Responsibility in the Company (Significant Concurrent Positions outside the Company)		Number of the Company's Shares Owned
		Apr. 1981	Joined Nara Machinery Co., Ltd.	
		May 1988	Joined Levi Strauss Japan KK	
		Dec. 1999	Marketing Senior Manager of Levi Strauss Japan KK	
		Mar. 2005	Public Affairs Division Manager of Starbucks Coffee Japan, Ltd.	_
		Dec. 2006	Marketing Division Manager of Starbucks Coffee Japan, Ltd.	
		Aug. 2010	Marketing Officer of Starbucks Coffee Japan, Ltd. (present)	
		<reasons for<="" td=""><td>nominating the candidate as outside Director&gt;</td><td></td></reasons>	nominating the candidate as outside Director>	
7	<new candidate=""> <candidate for<br="">Outside Director&gt; Hiromi Horie (June 19, 1956)</candidate></new>	believes that achievement corporations the managem	e has been nominated as a candidate for outside Director as the candidate is qualified for the position due to the candidate s as a manager of public affairs and marketing division for n (retail and restaurant) and with the expectation that these as nent of the Company. Accordingly, the Company proposes the utside Director.	ate's many najor sets can benefit
		<independer< td=""><td>ce of the candidate&gt;</td><td></td></independer<>	ce of the candidate>	
			the Tokyo St	e satisfies the requirements for an independent officer as pro ock Exchange. If the candidate is elected, the Company will an independent officer and notify the exchange to that effec
		<agreement< td=""><td>limiting liability&gt;</td><td></td></agreement<>	limiting liability>	
		the Compani Company wi damages und	brie is elected, in accordance with provisions of Article 427, es Act and Article 27, paragraph 2 of the Articles of Incorpo Il enter into an agreement with the candidate to limit the liab ler Article 423, paragraph 1 of the Companies Act to the ext bility amount prescribed under Article 425, paragraph 1 of t	oration, the pility for ent of the

Notes: 1. Each of the candidates has no special interest in the Company.

2. "Number of the Company's Shares Owned" indicates the number of shares owned as of February 29, 2016.

Proposal 2: Election of Three (3) Audit & Supervisory Board Members

The terms of office of Audit & Supervisory Board Members Shigeru Hirota and Tetsuro Yokoyama will expire and Audit & Supervisory Board Member Naoki Iwasaki will resign at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of three Audit & Supervisory Board Members.

The consent of the Audit & Supervisory Board has been obtained for this proposal.

The candidates	for Audit	& Supervisor	y Board Member	are as follows:

No.	Name (Date of Birth)	Career Summary and Positions in the Company (Significant Concurrent Positions outside the Company)		Number of the Company's Shares Owned
		Apr. 1976	Joined The Mitsubishi Bank, Limited (currently The Bank of Tokyo-Mitsubishi UFJ, Ltd.)	
		Jan. 2006	Joined POINT INC. (currently the Company) Advisor of the Company	
		Mar. 2006	Corporate Officer and General Manager of Administration Division and Accounting Department of the Company	
		May 2008	Director, Corporate Officer and General Manager of Administration Division of the Company	1,030
	<new candidate=""></new>	May 2010	Director, Managing Corporate Officer and General Manager of Administration Division of the Company	
1	Tsuyoshi Matsuda (February 5, 1953)	Jun. 2013	Corporate Auditor of NATURAL NINE HOLDINGS CO., LTD. (currently Adastria Logistics Co., Ltd.) (present)	
		Mar. 2015	Advisor to the Office of the Chairman of the Company	
		<agreement< td=""><td>limiting liability&gt;</td><td></td></agreement<>	limiting liability>	
		1 of the Com Company wild amages und	Aatsuda is elected, in accordance with provisions of Article panies Act and Article 34, paragraph 2 of the Articles of Inc II enter into an agreement with the candidate to limit the liab er Article 423, paragraph 1 of the Companies Act to the extr pility amount prescribed under Article 425, paragraph 1 of t	corporation, the bility for ent of the

No.	Name (Date of Birth)		Career Summary and Positions in the Company ificant Concurrent Positions outside the Company)	Number of the Company's Shares Owned
2		Oct. 1970 Nov. 1975 Jul. 1976 Nov. 1980 May 1992 Dec. 2014	Joined Tokyo Branch, Arthur Andersen Accounting Office Joined Tokuyoshi Tsuboi Certified Public Accountant Office Joined Asahi Accounting Company (currently KPMG AZSA LLC) Established and assumed the position of Director of Tetsuro Yokoyama Certified Public Accountant and Certified Public Tax Accountant Office (present) Outside Audit & Supervisory Board Member of POINT INC. (currently the Company) (present) Representative Partner of Hibari Audit LLC (present)	18,000
	<candidate for<br="">Outside Audit &amp; Supervisory Board Member&gt; Tetsuro Yokoyama (August 28, 1946)</candidate>	and tenure> Although Te other than as outside Audi a candidate f the Company	r nominating the candidate as outside Audit & Supervisory F tsuro Yokoyama has never participated in the management of an outside officer, the Company proposes the candidate's e t & Supervisory Board Member. Tetsuro Yokoyama has bee for outside Audit & Supervisory Board Member to reflect, in <i>y</i> , the candidate's professional view as well as rich experience accounting as a certified public accountant.	of companies lection as en nominated as the audits of
		conclusion o <independen The Compan for by the To candidate is n independent</independen 		er as provided t. If the
		In accordanc Article 34, pa an agreemen 423, paragraj prescribed un	limiting liability> e with provisions of Article 427, paragraph 1 of the Compar aragraph 2 of the Articles of Incorporation, the Company ha t with Tetsuro Yokoyama to limit the liability for damages u oh 1 of the Companies Act to the extent of the minimum lial her Article 425, paragraph 1 of the Companies Act. If the c e Company will continue the agreement with the candidate.	s entered into nder Article pility amount

No.	Name (Date of Birth)	Career Summary and Positions in the Company (Significant Concurrent Positions outside the Company)		Number of the Company's Shares Owned
3	<new candidate=""> <candidate for<br="">Outside Audit &amp; Supervisory Board Member&gt; Kazuhiko Ebihara (March 5, 1958)</candidate></new>	Kazuhiko Eb Board Memb accumulated The Compan Member to re <independen Kazuhiko Eb by the Tokyo candidate as <agreement If Kazuhiko I 1 of the Com Company wil damages und</agreement </independen 	Joined The Boston Consulting Group K.K. Joined Goldman, Sachs & Co. Joined Goldman Sachs (Japan) Corp. Joined J.P. Morgan Securities Asia Pte. Ltd. Board Director of Synergy Inc. Lecturer of Graduate School of Finance, Accounting and Law, Waseda University Instructor of Japan Vietnam EPA Program (Sponsored by Ministry of Foreign Affairs), ARC Academy rominating the candidate as outside Audit & Supervisory F ihara has been nominated as a candidate for outside Audit & er because the candidate has rich experience and specialist while working at companies that conduct investment bankin y proposes the candidate's election as outside Audit & Super effect these assets in the audits of the Company. ce of the candidate> ihara satisfies the requirements for an independent officer a Stock Exchange. If the candidate is elected, the Company of an independent officer and notify the exchange to that effect limiting liability> Ebihara is elected, in accordance with provisions of Article panies Act and Article 34, paragraph 2 of the Articles of Inc II enter into an agreement with the candidate to limit the liab er Article 423, paragraph 1 of the Companies Act to the ext bility amount prescribed under Article 425, paragraph 1 of the	<ul> <li>&amp; Supervisory knowledge</li> <li>ag activities.</li> <li>ervisory Board</li> <li>s provided for will appoint the t.</li> <li>427, paragraph corporation, the pility for ent of the</li> </ul>

Notes: 1. Each of the candidates has no special interest in the Company.

2. "Number of the Company's Shares Owned" indicates the number of shares owned as of February 29, 2016.

#### **Proposal 3:** Determination of Amount and Other Details of Performance-Linked and Share-Based Compensation for Directors

Compensation for Directors of the Company (excluding outside Directors and Directors that are non-residents of Japan; the same applies hereinafter in this proposal) consists of a base compensation and performance-linked compensation. The Company asks for approval to introduce a performance-linked and share-based compensation plan (hereinafter, the "Plan") for Directors.

1. Reasons for the proposal and reasons for justifying such compensation

The introduction of the Plan aims to further heighten the awareness of Directors toward contributing to improving the Company's operating performance over the medium and long term and increasing corporate value, and the Company believes it reasonable to adopt this Plan.

Specifically, we ask for approval to newly pay share-based compensation to the Directors according to the degree of achievement of performance targets, separately from the payment of Directors' remuneration within the maximum amount (\$400 million per year) that was approved at the 57th Ordinary General Meeting of Shareholders held on May 30, 2007.

In connection with the introduction of the Plan, the Company presents this proposal in consideration of the results of deliberation of the Nomination and Compensation Advisory Committee, in which outside Directors account for half of its membership.

The number of Directors eligible for the Plan is three provided that Proposal 1: Election of Seven (7) Directors is approved as proposed.

- 2. Amount and other details of compensation, etc., of the Plan
- (1) Overview of the Plan

The Plan is based on a share-based compensation scheme where the shares of the Company are acquired through a trust using the amount of remuneration of Directors contributed by the Company, and the shares of the Company and the amount of money equivalent to the portion of shares of the Company converted into cash (hereinafter, "the Company's Shares, etc.") are delivered and granted (hereinafter, "Delivery, etc.") to Directors through the trust according to the position and the degree of operating performance achieved in a period of three consecutive fiscal years (initially the three-year period from the fiscal year ending February 28, 2017 to the fiscal year ending February 28, 2019, and if the applicable period in (2) below is extended, each three-year period thereafter; hereinafter referred to as the "Applicable Period," and each fiscal year within the Applicable Period is referred to as "Fiscal Year Applicable for Assessment"). (Details are as provided in (2) below and thereafter)

(i)	Persons eligible for the Delivery, etc., of the Company's Shares, etc., under this proposal	• Directors of the Company (excluding outside Directors and Directors that are non-residents of Japan)
(ii)	Impact of the Company's sh outstanding	ares subject to this proposal on the total number of shares
	Maximum amount of money contributed by the Company and the method of acquisition of shares of the Company (as provided in (2) below)	<ul> <li>A total of ¥470 million in the applicable period of three fiscal years</li> <li>Shares of the Company are purchased on the stock market or from the Company (disposition of treasury shares).</li> </ul>
	Maximum number of the Company's Shares, etc., acquired by Directors (as provided in (3) below)	• No more than a total of 156,000 shares during a three- year period (52,000 shares per year), which accounts for approximately 0.3% of the total number of issued shares (after deducting treasury shares as of February 28, 2016) (approximately 0.1% of the total number of shares outstanding per year)
(iii)	Contents of the terms of achieving performance targets (as provided in (3) below)	<ul> <li>Terms vary in accordance with the degree of achievement for the targets in terms of year-on-year change in net sales and operating income and operating margin.</li> <li>The number of shares is determined within the range of 0 to 200%.</li> </ul>
(iv)	Timing of Delivery, etc., of the Company's Shares, etc., to Directors (as provided in (4) below)	• After three years have passed from the start of each Fiscal Year Applicable for Assessment

(2) Maximum amount of money contributed by the Company

The Company contributes, as compensation of Directors, money up to a total of ¥470 million for every Applicable Period and sets a trust with a trust period of five years and with Directors that fulfill the requirements for eligible beneficiaries as beneficiaries of the trust (hereinafter, the "Trust") (the trust period may be extended as follows; the same applies hereinafter in this proposal). The Trust purchases the shares of the Company on the stock market or from the Company (disposition of treasury shares) using the trusted money in accordance with the instructions of the trust administrator.

Specifically, the Applicable Period shall initially be the three-year period from the fiscal year ending on February 28, 2017 to the fiscal year ending on February 28, 2019, and the Company will contribute money of up to a total of \$470 million to the Trust originally set, grant points (as provided in (3) below) to the Directors during the Applicable Period, and make Delivery, etc., of the Company's Shares, etc., during the trust period.

If at the expiry of the Applicable Period an extension of the Applicable Period is decided by resolution of the Board of Directors, the Trust may be continued by changing the trust contract or placing an additional trust as an alternative to newly setting the Trust. In this case, the Applicable Period shall be extended by a period equal to the initial Applicable Period and the trust period of the Trust shall also be extended by three years. The Company will provide an additional contribution up to a total of  $\frac{4470}{1000}$  million for every Applicable Period extended, continue to grant points to the Directors during the Applicable Period extended; provided, however, that, if, in the case of providing the aforesaid additional contribution, there are residual shares of the Company (excluding shares of the Company corresponding to the points granted to Directors for which Delivery, etc., are incomplete) and money (hereinafter, collectively, "Residual Shares, etc.") in the trust property as of the end of the Applicable Period prior to the extension, the total of the amount of Residual Shares, etc., and the trust money for additional contribution shall not be more than  $\frac{4470}{10000}$  million.

(3) Calculation method and maximum number of the Company's Shares, etc., acquired by Directors

The number of the Company's Shares subject to the Delivery, etc., to Directors is determined at a certain time each year based on the points granted according to the position and the degree of achievement of operating results of the Company (year-on-year change in net sales and operating income and operating margin of each fiscal year assessed) for the targets for each fiscal year. One share will be delivered for every one point. If the shares of the Company belonging to the Trust increase or decrease as a result of a share split, gratuitous allotment of shares, consolidation of shares, etc., the Company will adjust the number of shares of the Company at which Delivery, etc., is made for every one point in accordance with the ratio of increase or decrease.

The total number of the Company's Shares, etc., of which Delivery, etc., are made to the Directors through the Trust shall be no more than 52,000 shares per year. This maximum number of shares delivered is set by taking into account the maximum amount of trust money provided in (2) above and by referencing the latest share price and other factors.

(4) Method and timing of Delivery, etc., of the Company's Shares, etc., to Directors

Directors that fulfill the requirements for eligible beneficiaries shall receive Delivery, etc., of the number of the Company's Shares, etc., based on the points relating to the Fiscal Year Applicable for Assessment calculated based on (3) above after three years have passed from the start of each Fiscal Year Applicable for Assessment. In this case, the Directors shall receive delivery of shares of the Company equivalent to 50% of the points (shares less than one unit are omitted). Residual shares shall be converted into cash within the Trust, and the Directors shall receive money equivalent to the amount of cash converted.

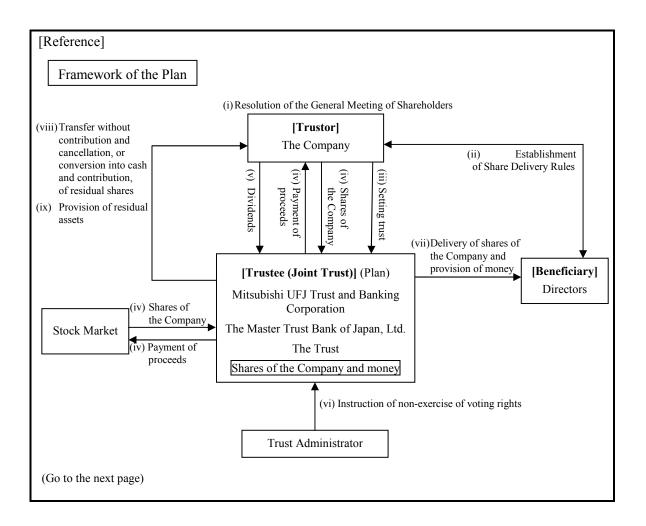
If a Director is to retire from office during the trust period (excluding voluntary resignation and dismissal), the Director shall, as a general rule, receive the Delivery, etc., of the Company's Shares, etc., corresponding to the points accumulated as of that time, at the time after a grace period of one year. If a Director passes away during the trust period, as a general rule, the shares of the Company corresponding to the points accumulated as of that time shall be converted into cash within the Trust, and the Director's heir shall receive money equivalent to the amount of cash converted. If during the trust period a Director becomes a non-resident of Japan, as a general rule, the shares of the Company corresponding to the points accumulated at that time shall be converted into cash within the Trust, and the Director shall receive money equivalent to the amount of cash converted.

(5) Voting rights concerning the shares of the Company in the Trust

In order to ensure neutrality toward management, voting rights of shares of the Company in the Trust shall not be exercised during the trust period.

(6) Other matters of the Plan

Other matters regarding the Plan shall be defined by the Board of Directors each time the Trust is set, the Applicable Period is extended, a change is made to the trust contract, and additional contribution is made to the Trust.



- (i) In regard to the introduction of the Plan, the Company will receive approval on compensation of corporate officers by resolution of the General Meeting of Shareholders.
- (ii) The Company's Board of Directors will establish Share Delivery Rules regarding the Plan.
- (iii) The Company will contribute money within the range approved by resolution of the General Meeting of Shareholders as in (i) and set a trust with Directors that satisfy the requirements for eligible beneficiaries as beneficiaries.
- (iv) The Trust will purchase shares of the Company from the stock market or the Company (disposition of treasury shares) using the money placed in trust in (iii) in accordance with the instructions of the trust administrator. The number of shares to be acquired by the Trust shall be within the range approved by resolution of the General Meeting of Shareholders as in (i).
- (v) Distribution of surplus for the shares of the Company in the Trust shall be made in the same manner as done for other shares.
- (vi) Voting rights for the shares of the Company in the Trust shall not be exercised throughout the trust period.
- (vii) Points will be granted to Directors according to the position and the degree of achievement of operating performance in the Fiscal Year Applicable for Assessment. Shares of the Company corresponding to a certain ratio of the number of the points will be delivered from the Trust to the Directors that satisfy the prescribed requirements for eligible beneficiaries after three years have passed from the start of each Fiscal Year Applicable for Assessment (provided, however, that, if a Director is to retire from office before the elapse of the aforesaid period, the provision in 2. (4) shall be followed), and in regard to the shares of the Company corresponding to the residual points, such shares will be converted into cash within the Trust, and money equivalent to the amount of cash converted will be provided, in accordance with the provisions of the trust contract.
- (viii) If there are residual shares at the time of expiry of the Applicable Period due to the nonattainment of performance targets or other reasons during the Fiscal Year Applicable for Assessment, the Trust will continue to be used under the Plan or a share-based compensation plan of the same type by amending the trust contract or placing additional trust with the Trust; the residual shares will transferred without contribution from the Trust to the Company so that the Company may cancel the shares by resolution of its Board of Directors; or the residual shares will be converted into cash within the Trust, and money equivalent to the amount of cash converted will be contributed to an organization that has no conflicts of interest with the Company and its Directors.
- (ix) Residual assets after distribution are made to beneficiaries at the time of termination of the Trust shall belong to the Company within the range of the reserve for trust expenses derived by deducting the funds for purchasing shares from the trust money.
- (Note) If as a result of the Delivery etc. of the Company's Shares, etc. to Directors that satisfy the requirements for eligible beneficiaries, no shares of the Company remain in the trust, the Trust will be terminated prior to the expiry of the trust period. However, it is possible that the Company may place additional money in the Trust as funds to purchase shares of the Company within the range approved by resolution of this General Meeting of Shareholders and additionally acquire shares of the Company through the Trust.